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## EDUCATION AND PROFESSIONAL CREDENTIALS

**University of Florida, Ph. D Candidate in Finance:** Gainesville, Florida, May 2001.

- Marshall Criser Presidential Scholar for the College of Business Administration: The most prestigious fellowship awarded to graduate students at the University. Awarded to 15 among roughly 10,000 eligible students. Criteria for selection to include GPA, standardized test scores and recommendation by faculty and former professors.
- Research concentrations: Venture Capital, Financial Markets, Corporate Finance, Mergers and Acquisitions.
- Coursework to include Econometrics & Statistics, Information Economics and Financial Theory.

**University of Florida, Master of Business Administration:** Gainesville, Florida, May 1997.

- Specialization: Finance GPA: 4.0
- Course work concentrations: Corporate Finance, Global and Domestic Capital Markets, Entrepreneurship.
- Successfully completed Entrepreneurship program and was selected as a finalist in business plan competition.

**University of California, Los Angeles, Bachelor of Arts:** Los Angeles, California, June 1993.

- Major: Business/ Economics GPA in Major: 3.85 Overall GPA: 3.53 Cum-Laude Honors, Dean's List Four Quarters
- Course work concentrations: Financial Markets, Accounting, Public Finance, Macroeconomics, Theory of the Firm.
- College Honors Program: Participation open to top 10% of entering class. Successful completion based on high overall GPA, enrollment in honors coursework, and research with nationally renowned faculty members.
- Honors Research concentrations: Macroeconomic Business Cycles and Labor Market Wage-Rate Discrimination.

## PROFESSIONAL EXPERIENCE

**Universal Commodity Corporation, Research Analyst:** Fort Lauderdale, Florida, August 1995-June 1996.

- Directly responsible for delivering timely market research and key financial data to brokers for use at sales meetings.
- Produced comprehensive yet succinct research updates for broker use and client distribution, and updated charts on options contracts by effectively analyzing moving averages, relative strength indicators, and other key indicators.
- Contributed to 65% growth in commission revenues through timely research, analysis and communication.

**Dean Witter Reynolds Inc., Account Executive:** Lighthouse Point, Florida, May 1994 -August 1995.

- Ranked in top 25% of new brokers, based on assets under management, gross commissions and opening new accounts.
- Effectively managed a \$4 Million portfolio of investments, with assets in both the equity and fixed income markets.
- Promoted to branch Taxable Fixed Income coordinator, for effectively communicating a thorough knowledge of the bond market, after designing and implementing an innovative and successful seminar campaign.

**Library Ale House, Management Consultant:** Santa Monica, California, August 1993 - May 1994.

- Authored business plan, met with potential investors, and assisted in raising \$1.2 million in venture capital.
- Participated in all start-up operations, activities to include capital budgeting, staffing and contracting with suppliers.
- Exceeded First Quarter revenue goals by 150% by effectively implementing a successful marketing campaign.

## HONORS AND ACTIVITIES

- UCLA Speech and Debate Team, 1993 National Collegiate Champions.
- University of Florida MBA Management Case Competition Team.
- UCLA Alpine Ski Team, 1993 Most Improved Racer.
- Zeta Psi, National Fraternal Organization, member June 1991 to June 1993. 1991-1992 Social Director.
- Junior Achievement Education Counselor, Westwood Middle School and Littlewood Elementary School.
- Winner of seventeen high school speech competitions, California state runner-up in 1989 VFW Competition.

## COMPUTER KNOWLEDGE

- IBM, Macintosh, Microsoft Office Professional (Word, Excel, PowerPoint), Statistical Packages (SAS, TSP, Stata), Database Applications (CRSP, Compustat, SDC Platinum), Internet Applications (Microsoft Front Page).

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